



# GABRIEL SCOTT

EST. 2012

## Sales Conditions. Gabriel Scott

**Interior designers and architects** = 25%. The discount may be negotiated for volume orders and must be agreed with the Supplier before any offer is made to the Client.

**Showroom dealers and distributors who do not display** the Products and do not actively promote the Supplier = 30%. The discount may be negotiated for volume orders and must be agreed with the Supplier before any offer is made to the Client.

**Showroom dealers and distributors** who display an agreed selection of the Products and do not achieve an annual spend of €50.000 = 35%. The discount may be negotiated for volume orders or a guaranteed future spend and must be agreed with the Supplier before any offer is made to the Client.

**Showroom dealers and distributors** who display an agreed selection of the Products and actively promote the Supplier and agree to a minimum annual spend of €50.000 = 40%.

**Showroom dealers and distributors** who display an agreed selection of the Products and actively promote the Supplier and agree to a minimum annual spend of €100.000 = 45%. The discount may be negotiated for volume orders and must be agreed with the Supplier before any offer is made to the Client.

**Showroom exposition** orders = 50%. Higher discounts may only be negotiated in exchange for waived commission.

Pre-payment 50 % - Balance 50 %.

All orders with a net value of less than €12.000,00 must be paid in full to confirm the order.

Transport EX WORKS FROM Gabriel Scott EU Location Italy for **Ukrainian and Russian** (non-EEC market)

Transport EX WORKS FROM Gabriel Scott Montreal Canada for **EU Countries** markets.

Gabriel Scott will confirm freight charges at the time of initial sales request. The cost should be approximately 10% of the net value of the goods, excluding any services such as handling, but may increase depending on volume or any special services.

Production time from 14-16 weeks for all collection Gabriel Scott.

London Showroom  
12 Old Burlington Street  
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[gabriel-scott.com](http://gabriel-scott.com)

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